Washington Small Business Development Center

March 4, 2011



• Mission Statement:

 "To promote economic vitality within Washington communities by providing expert advising, demand-driven training and applied research to existing businesses and entrepreneurs."

• Vision:

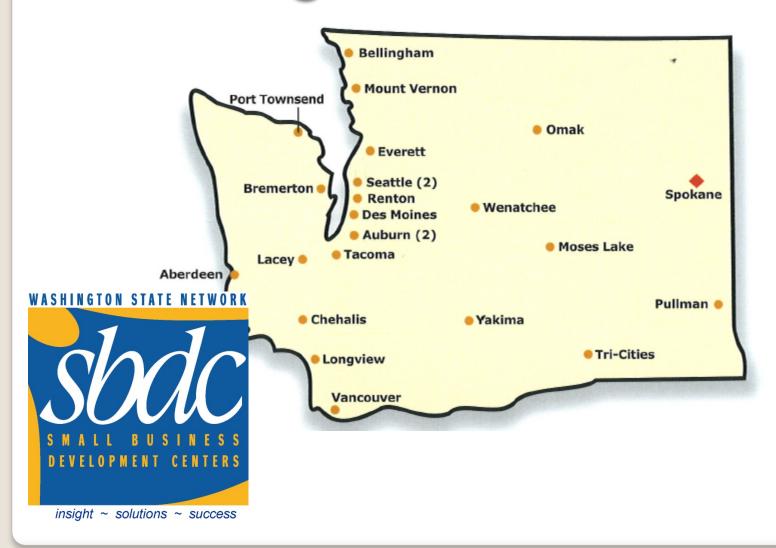
 "The Washington SBDC is recognized as the premier economic development resource for business retention, expansion and entrepreneurial development."

The Washington SBDC is a partnership with the U.S. Small Business Administration, Washington State University's Office of Economic Development & Global Engagement, and other Washington institutions of higher education and economic development organizations.

- Small Business Act 1980
- 63 programs is US, Puerto Rico, Virgin Islands, Pacific Islands
- Hosted by WSU since inception
- Housed in College of Business 1980-2007
- U.S. Small Business Administration Co-op Agreement-\$2.1MM-Match required

SBDC Program History

Washington State Network



- Certified Business Advisors
 - Professional Guidance
 - Expert Assistance
 - Collaborative Network

No-cost, Confidential Advising

- Finance
- Strategic Planning
- Marketing
- Employment Issues
- Managing Business Growth
- Purchasing
- E-Commerce
- Research

- 2,568 Clients Served
- 22,301 Hours of Advising Services

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- \$52,498,806 in Capital Infusion
- 1,131 Jobs Created or Retained
- 96 New Businesses Started

SBDC Results - 9/1/09 thru 8/31/10

Brett Rogers, State Director www.wsbdc.org

